





Consolidated Financial Statements for the year ended 31 December 2019

## Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") Corporate Information

**Enterprise Registration** 

Certificate No.

0311224517

7 October 2011

The Company's Enterprise Registration Certificate has been amended several times, the most recent of which is dated 29 August 2019. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City.

**Board of Directors** 

Mr Danny Le Mr Yew Kean Lai Chairman Vice Chairman

(until 14 October 2019)

Mr Pham Trung Lam Mr Tran Phuong Bac Mr Neal Leroux Kok

Mr David Tan Wei Ming

Member Member

(from 20 April 2019)

Member

(until 19 April 2019)

**Board of Management** 

Mr Pham Trung Lam

Chief Executive Officer

**Registered Office** 

10th Floor, Central Plaza Tower

17 Le Duan Street

Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

**Auditor** 

**KPMG** Limited

Vietnam

## Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") Statement of the Board of Management

The Board of Management of Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") ("the Company") presents this statement and the accompanying consolidated financial statements of the Company and its subsidiaries (collectively referred to as "the Group") for the year ended 31 December 2019.

The Company's Board of Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Management:

- (a) the consolidated financial statements set out on pages 5 to 57 give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Company's Board of Management has, on the date of this statement, authorised the accompanying consolidated financial statements for issue.

On behalf of GB Board of Management

CO PHAN

MASAN

Pham Trung Lam
Chief Executive Officer

Ho Chi Minh City, 20 March 2020

MEATLIFE



KPMG Limited Branch 10<sup>th</sup> Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INDEPENDENT AUDITOR'S REPORT

## To the Shareholders Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation")

We have audited the accompanying consolidated financial statements of Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") ("the Company") and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at 31 December 2019, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 20 March 2020, as set out on pages 5 to 57.

#### **Board of Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Auditor's Opinion**

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") and its subsidiaries as at 31 December 2019 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KRMG Limited's Branch in Ho Chi Minh City

CHI NH Audit Report No.: 19-01-00619-20-2

KPM

Truong Vinh Phuc
Practicing Auditor Registration
Certificate No. 1901-2018-007-1
Deputy General Director

Ho Chi Minh City, 20 March 2020

Nguyen Ho Khanh Tan Practicing Auditor Registration Certificate No. 3458-2020-007-1

## ${\bf Masan\ MEATLife\ Corporation\ (formerly\ known\ as\ ``Masan\ Nutri-Science\ Corporation'')}\ and\ its\ subsidiaries$

Consolidated balance sheet as at 31 December 2019

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|  | Code                            | Note | 31/12/2019<br>VND  | 1/1/2019<br>VND  |
|--|---------------------------------|------|--|--|
| ASSETS   |                                 |      |  |  |
| Current assets<br>(100 = 110 + 120 + 130 + 140 + 150)  | 100                             |      | 4,326,407,159,062  | 3,511,558,016,046  |
| Cash and cash equivalents  Cash  Cash equivalents  | 110<br>111<br>112               | 5    | 1,485,599,402,638<br>181,699,402,638<br>1,303,900,000,000                                  | <b>1,358,425,295,976</b> 126,914,604,976 1,231,510,691,000                                   |
| Short-term financial investments Held-to-maturity investments  | <b>120</b><br>123               | 6(a) | <b>156,400,000,000</b> 156,400,000,000   | -  |
| Accounts receivable – short-term Accounts receivable from customers Prepayments to suppliers Other short-term receivables Allowance for doubtful debts | 130<br>131<br>132<br>136<br>137 | 7    | <b>1,063,739,035,323</b> 374,451,806,121 678,682,279,544 116,349,265,265 (105,744,315,607) | 672,572,056,344<br>378,053,830,762<br>377,591,921,874<br>23,061,444,057<br>(106,135,140,349) |
| Inventories Inventories Allowance for inventories  | <b>140</b><br>141<br>149        | 8    | <b>1,529,201,648,403</b> 1,550,320,775,204 (21,119,126,801)                                | <b>1,390,582,532,504</b> 1,396,159,994,324 (5,577,461,820)                                   |
| Other current assets Short-term prepaid expenses Deductible value added tax Taxes receivable from State Treasury                                       | 150<br>151<br>152<br>153        |      | <b>91,467,072,698</b> 33,022,312,069 44,630,050,178 13,814,710,451                         | <b>89,978,131,222</b> 27,486,889,151 49,131,101,271 13,360,140,800                           |

Consolidated balance sheet as at 31 December 2019 (continued)

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|  | Code | Note | 31/12/2019<br>VND   | 1/1/2019<br>VND     |
|--|------|------|---------------------|---------------------|
| Long-term assets $(200 = 210 + 220 + 240 + 250 + 260)$                     | 200  |      | 10,384,987,528,036  | 9,270,243,742,848   |
| Accounts receivable - long-term  | 210  |      | 16,506,597,000      | 3,095,726,000       |
| Other long-term receivables  | 216  | 7    | 16,506,597,000      | 3,095,726,000       |
| Fixed assets   | 220  |      | 7,354,513,390,155   | 6,118,877,391,239   |
| Tangible fixed assets  | 221  | 9    | 4,091,424,919,307   | 2,536,850,624,080   |
| Cost   | 222  |      | 5,283,195,968,073   | 3,415,674,102,802   |
| Accumulated depreciation   | 223  |      | (1,191,771,048,766) | (878,823,478,722)   |
| Intangible fixed assets  | 227  | 10   | 3,263,088,470,848   | 3,582,026,767,159   |
| Cost   | 228  |      | 4,863,075,848,521   | 4,860,265,166,432   |
| Accumulated amortisation   | 229  |      | (1,599,987,377,673) | (1,278,238,399,273) |
| Long-term work in progress   | 240  |      | 353,241,217,535     | 466,397,480,764     |
| Construction in progress   | 242  | 11   | 353,241,217,535     | 466,397,480,764     |
| Long-term financial investments  | 250  |      | 2,173,141,241,640   | 2,174,040,670,779   |
| Investments in associates  | 252  | 6(b) | 2,159,937,181,640   | 2,160,836,610,779   |
| Equity investments in other entities Allowance for diminution in the value | 253  | 6(c) | 21,646,000,000      | 21,646,000,000      |
| of long-term financial investments   | 254  | 6(c) | (8,441,940,000)     | (8,441,940,000)     |
| Other long-term assets   | 260  |      | 487,585,081,706     | 507,832,474,066     |
| Long-term prepaid expenses   | 261  | 12   | 415,519,871,660     | 419,988,899,218     |
| Deferred tax assets  | 262  | 13   | 72,065,210,046      | 87,843,574,848      |
| TOTAL ASSETS $(270 = 100 + 200)$   | 270  |      | 14,711,394,687,098  | 12,781,801,758,894  |

Consolidated balance sheet as at 31 December 2019 (continued)

#### Form B 01 – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|   | Code | Note  | 31/12/2019<br>VND  | 1/1/2019<br>VND    |
|---|------|-------|--------------------|--------------------|
| RESOURCES                                 |      |       |                    |                    |
| LIABILITIES $(300 = 310 + 330)$           | 300  |       | 7,188,198,744,263  | 5,600,790,137,510  |
| Current liabilities                       | 310  |       | 3,491,877,094,955  | 2,368,878,460,376  |
| Accounts payable to suppliers             | 311  | 14    | 857,647,315,709    | 1,160,699,894,696  |
| Advances from customers                   | 312  |       | 20,315,335,561     | 38,615,928,044     |
| Taxes payable to State Treasury           | 313  | 15    | 100,050,815,239    | 61,808,353,270     |
| Payables to employees                     | 314  |       | 5,223,968          | 14,102,819         |
| Accrued expenses                          | 315  | 16    | 684,459,335,316    | 613,740,820,932    |
| Other short-term payables                 | 319  | 17    | 40,909,847,703     | 33,068,610,309     |
| Short-term borrowings                     | 320  | 18(a) | 1,782,758,178,439  | 455,199,707,286    |
| Bonus and welfare funds                   | 322  | 19    | 5,731,043,020      | 5,731,043,020      |
| Long-term liabilities                     |      |       | 3,696,321,649,308  | 3,231,911,677,134  |
| Other long-term payables                  | 337  |       | 4,960,000,000      | -                  |
| Long-term borrowings and bonds            | 338  | 18(b) | 3,173,252,547,708  | 2,658,594,303,085  |
| Deferred tax liabilities                  | 341  | 13    | 488,104,212,517    | 541,403,429,233    |
| Long-term provisions                      | 342  | 20    | 30,004,889,083     | 31,913,944,816     |
| EQUITY $(400 = 410)$                      | 400  |       | 7,523,195,942,835  | 7,181,011,621,384  |
| Owners' equity                            | 410  | 21    | 7,523,195,942,835  | 7,181,011,621,384  |
| Share capital                             | 411  | 22    | 3,243,274,470,000  | 2,162,182,990,000  |
| Ordinary shares with voting rights        | 411a |       | 3,243,274,470,000  | 2,162,182,990,000  |
| Share premium                             | 412  |       | 2,119,105,015,149  | 3,200,196,495,149  |
| Other capital                             | 414  | 23    | (175,543,000,000)  | (175,543,000,000)  |
| Undistributed profits after tax           | 421  |       | 140,019,641,401    | 24,671,734,409     |
| Undistributed profits/(accumulated        |      |       |                    |                    |
| losses) after tax brought forward         | 421a |       | 24,671,734,409     | (70,898,059,538)   |
| Net profit after tax for the current year |      |       | 115,347,906,992    | 95,569,793,947     |
| Non-controlling interests                 | 429  |       | 2,196,339,816,285  | 1,969,503,401,826  |
| TOTAL RESOURCES<br>(440 = 300 + 400)      | 440  |       | 14,711,394,687,098 | 12,781,801,758,894 |

20 March 2020

Prepared by:

Tran Quang Be Nguyen Thi Minh Hang Chief Accountant Chief Financial Officer P'nam Trung Lam Chief Executive Officer

The accompanying notes are an integral part of these consolidated financial statements

Consolidated statement of income for the year ended 31 December 2019

Form B 02 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|  | Code | Note | 2019<br>VND        | 2018<br>VND        |
|--|------|------|--------------------|--------------------|
| Revenue from sales of goods  | 01   | 25   | 14,574,901,245,099 | 14,832,735,010,031 |
| Revenue deductions   | 02   | 25   | 776,149,958,427    | 855,880,946,384    |
| Net revenue (10 = 01 - 02)   | 10   | 25   | 13,798,751,286,672 | 13,976,854,063,647 |
| Cost of sales  | 11   | 26   | 11,533,148,211,650 | 11,879,903,811,268 |
| Gross profit (20 = 10 - 11)  | 20   |      | 2,265,603,075,022  | 2,096,950,252,379  |
| Financial income   | 21   | 27   | 76,612,962,663     | 67,944,590,729     |
| Financial expenses   | 22   | 28   | 364,166,857,502    | 310,194,622,049    |
| In which: Interest expense   | 23   |      | 284,977,600,614    | 235,444,066,977    |
| Share of profit in associates  | 24   | 6    | 9,690,583,861      | 13,996,334,254     |
| Selling expenses   | 25   | 29   | 680,705,067,100    | 774,740,372,223    |
| General and administration expenses  | 26   | 30   | 797,348,195,270    | 767,719,558,078    |
| Net operating profit ${30 = 20 + (21 - 22) + 24 - (25 + 26)}$              | 30   |      | 509,686,501,674    | 326,236,625,012    |
| Other income   | 31   | 31   | 93,616,762,281     | 11,911,924,108     |
| Other expenses   | 32   | 32   | 35,373,594,141     | 2,255,254,894      |
| Results of other activities $(40 = 31 - 32)$                               | 40   |      | 58,243,168,140     | 9,656,669,214      |
| Accounting profit before tax $(50 = 30 + 40)$                              | 50   |      | 567,929,669,814    | 335,893,294,226    |
| Income tax expense – current   | 51   | 33   | 235,735,572,677    | 115,197,819,341    |
| Income tax benefit – deferred  | 52   | 33   | (37,520,851,914)   | (11,462,800,259)   |
| Net profit after tax (60 = 50 - 51 - 52)<br>(carried forward to next page) | 60   |      | 369,714,949,051    | 232,158,275,144    |

Consolidated statement of income for the year ended 31 December 2019 (continued)

#### Form B 02 – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|  | Code     | Note | 2019<br>VND                        | 2018<br>VND                       |
|--|----------|------|------------------------------------|-----------------------------------|
| Net profit after tax (60 = 50 - 51 - 52)<br>(brought forward from previous page) | 60       |      | 369,714,949,051                    | 232,158,275,144                   |
| Attributable to:   |          |      |                                    |                                   |
| Equity holders of the Company<br>Non-controlling interests                       | 61<br>62 |      | 115,347,906,992<br>254,367,042,059 | 95,569,793,947<br>136,588,481,197 |
| Earnings per share   |          | •    |                                    |                                   |
| Basic earnings per share   | 70       | 34   | 356                                | 295                               |

Prepared by:

Tran Quang Be

Chief Accountant

20 March 2020

Approved by

Nguyen Thi Minh Hang

Chief Financial Officer

Pham Trung Lam

Chief Executive Officer

# Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") and its subsidiaries Consolidated statement of each flows for the year ended 31 December 2010

Consolidated statement of cash flows for the year ended 31 December 2019 (Indirect method)

Form B 03 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|  | Code  | 2019<br>VND                      | 2018<br>VND         |
|--|-------|----------------------------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVI   | ITIES |                                  |                     |
| Accounting profit before tax   | 01    | 567,929,669,814                  | 335,893,294,226     |
| Adjustments for  |       | 600 604 46 <b>7</b> 0 <b>7</b> 0 | (40.000.000.000     |
| Depreciation and amortisation  | 02    | 689,604,467,950                  | 618,379,983,839     |
| Allowances and provisions  | 03    | 23,958,276,321                   | 4,395,506,811       |
| Foreign exchange losses arising from revaluation of monetary items denominated |       |                                  |                     |
| in foreign currencies  | 04    | 806,922,251                      | 2,262,660,626       |
| Profits from investing activities  | 05    | (75,524,224,039)                 | (81,186,482,934)    |
| Interest expense and bond issuance costs                                       | 06    | 305,389,365,319                  | 255,855,831,682     |
| interest expense and bond issuance costs                                       | 00    | 505,505,505,519                  | 255,055,051,002     |
| Operating profit before changes in working capital                             | 08    | 1,512,164,477,616                | 1,135,600,794,250   |
| Change in receivables and other current assets                                 | 09    | (42,695,268,160)                 | 221,093,264,351     |
| Change in inventories  | 10    | (154,160,780,880)                | 457,204,534,230     |
| Change in payables and other liabilities                                       | 11    | (350,187,479,358)                | (57,815,653,185)    |
| Change in prepaid expenses   | 12    | 31,321,783,266                   | (35,100,012,147)    |
|  |       | 996,442,732,484                  | 1,720,982,927,499   |
| Payments of interest and bond issuance costs                                   | 14    | (296,097,952,566)                | (252,376,652,761)   |
| Corporate income tax paid  | 15    | (216,671,182,854)                | (103,401,857,119)   |
| Other payments for operating activities  | 17    | (4,790,250,984)                  | (6,904,254,916)     |
|  |       |                                  |                     |
| Net cash flows from operating activities                                       | 20    | 478,883,346,080                  | 1,358,300,162,703   |
| CASH FLOWS FROM INVESTING ACTIVITY   | ΓIES  |                                  |                     |
| Payments for additions to fixed assets and                                     |       |                                  |                     |
| construction in progress   | 21    | (2,117,083,988,566)              | (1.075.088.801.883) |
| Proceeds from disposals of fixed assets  | 22    | 30,158,242,943                   | 6,138,220,611       |
| Placement of term deposits   | 23    | (156,400,000,000)                | 0,130,220,011       |
| Receipts from collecting loans   | 24    | (150,400,000,000)                | 96,400,000,000      |
| Receipts from conecuing toans Receipts of interest and dividends               | 27    | 76,690,742,499                   | 68,950,855,375      |
| receipts of merest and dividends   |       | 70,070,772,777                   |                     |
| Net cash flows from investing activities                                       | 30    | (2,166,635,003,124)              | (904,499,815,897)   |

Consolidated statement of cash flows for the year ended 31 December 2019 (Indirect method – continued)

#### Form B 03 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

|   | Code     | 2019<br>VND                              | 2018<br>VND         |  |  |  |  |  |  |
|---|----------|--|---------------------|--|--|--|--|--|--|
| CASH FLOWS FROM FINANCING ACTIVITIES  |          |  |                     |  |  |  |  |  |  |
| Proceeds from borrowings Payments to settle loan principals                     | 33<br>34 | 5,256,456,574,119<br>(3,417,751,623,048) |                     |  |  |  |  |  |  |
| Payments of dividends   | 36       | (23,597,966,228)                         | (553,970,914,317)   |  |  |  |  |  |  |
| Net cash flows from financing activities  | 40       | 1,815,106,984,843                        | (1,087,316,140,352) |  |  |  |  |  |  |
| Net cash flows during the year $(50 = 20 + 30 + 40)$                            | 50       | 127,355,327,799                          | (633,515,793,546)   |  |  |  |  |  |  |
| Cash and cash equivalents at the beginning of the year                          | 60       | 1,358,425,295,976                        | 1,991,970,213,930   |  |  |  |  |  |  |
| Effect of exchange rate fluctuations on cash and cash equivalents               | 61       | (181,221,137)                            | (29,124,408)        |  |  |  |  |  |  |
| Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$ (Note 5) | 70       | 1,485,599,402,638                        | 1,358,425,295,976   |  |  |  |  |  |  |

Prepared by:

Tran Quang Be Chief Accountant

Nguyen Thi Minh Hang Chief Financial Officer

20 March 2020

Pham Trung Lam
Chief Executive Officer

Approved by ONG T

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Notes to the consolidated financial statements for the year ended 31 December 2019

Form B 09 – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

## 1. Reporting entity

### (a) Ownership structure

Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") ("the Company") is a joint stock company incorporated in Vietnam.

As at 31 December 2019, the Company has 14 dependent branches which are Phu Tho Branch, Ha Nam Branch, Nghe An Branch, Binh Dinh Branch, Dak Lak Branch, Vinh Long Branch, Hau Giang Branch, Dong Nai Branch, Quang Nam Branch, Thai Nguyen Branch, Tien Giang Branch, Hung Yen Branch, Hai Phong Branch and Can Tho Branch (1/1/2019: 14 dependent branches).

The Company's shares were listed on the Unlisted Public Company Market ("Upcom") in accordance with the Decision No. 804/QD-SGDHN issued by the Ha Noi Stock Exchange on 2 December 2019.

## (b) Principal activities

The principal activities of the Company are investment holding and to trade in livestock, poultry and aquaculture feeds and other products in accordance with its Enterprise Registration Certificate.

## (c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/IT-BTC dated 22 December 2014 of the Ministry of Finance)

## (d) Group's structures

As at 31 December 2019, the Group had 2 directly owned subsidiaries, 16 indirectly owned subsidiaries and 4 indirectly owned associates (1/1/2019: 2 directly owned subsidiaries, 15 indirectly owned subsidiaries and 4 indirectly owned associates). Information of the subsidiaries and associates are described as follows:

| No.   | Name  | Principal activity  | Address  |         | tage of interests 1/1/2019 | voting  | tage of<br>rights<br>1/1/2019 |
|-------|---|---|--|---------|----------------------------|---------|-------------------------------|
| Direc | tly owned subsidiaries  |   |  |         |                            |         |                               |
| 1     | Agro Nutrition International<br>Joint Stock Company<br>("Anco") | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry  | Lot A4, Street No. 2, Song May<br>Industrial Zone, Trang Bom District,<br>Dong Nai Province, Vietnam                         | 100.00% | 100.00%                    | 100.00% | 100.00%                       |
| 2     | MNS Feed Company<br>Limited ("MNS Feed")                        | To manufacture, process livestock, poultry and aquaculture feeds  | Lot A4, Street No. 2, Song May<br>Industrial Zone, Trang Bom District,<br>Dong Nai Province, Vietnam                         | 99.99%  | 99.99%                     | 99.99%  | 99.99%                        |
| Indir | ectly owned subsidiaries  |   |  |         |                            |         |                               |
| 1     | MNS Feed Vinh Long<br>Company Limited ("MNS<br>Feed Vinh Long") | (i) To manufacture, process<br>livestock, poultry and<br>aquaculture feeds; process<br>shrimp, fish and cattle-fish;<br>manufacture, process manioc,<br>wheat flour, corn, rice,<br>cereals and cereals flour | Area 4, Co Chien Industrial Park, Son<br>Dong Hamlet, Thanh Duc Commune,<br>Long Ho District, Vinh Long<br>Province, Vietnam | 99.99%  | 99.99%                     | 100.00% | 100.00%                       |

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| No. | Name  |      | Principal activity   | Address   | Percent<br>economic<br>31/12/2019 | interests | Percent<br>voting<br>31/12/2019 | rights  |
|-----|---|------|--|---|-----------------------------------|-----------|---------------------------------|---------|
| 2   | MNS Feed Thai Nguyen<br>Company Limited ("MNS<br>Feed Thai Nguyen")                           | (i)  | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry | Lot B5-B6, Trung Thanh Industrial<br>Park, Trung Thanh Commune, Pho<br>Yen Town, Thai Nguyen Province,<br>Vietnam                         | 99.99%                            | 99.99%    | 100.00%                         | 100.00% |
| 3   | MNS Feed Tien Giang<br>Company Limited ("MNS<br>Feed Tien Giang")                             | (i)  | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry | Lot 22-23B, Long Giang Industrial<br>Park, Tan Lap 1 Ward, Tan Phuoc<br>District, Tien Giang Province, Vietnam                            | 99.99%                            | 99.99%    | 100.00%                         | 100.00% |
| 4   | MNS Feed Nghe An<br>Company Limited ("MNS<br>Feed Nghe An")                                   | (i)  | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry | Area C, Nam Can Industrial Park,<br>South East Nghe An Industrial Zone,<br>Nghi Xa Ward, Nghi Loc District,<br>Nghe An Province, Vietnam  | 99.99%                            | 99.99%    | 100.00%                         | 100.00% |
| 5   | MNS Feed Hau Giang<br>Company Limited ("MNS<br>Feed Hau Giang")                               | (i)  | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry | Street No. 4, Tan Phu Thanh Industrial<br>Park – Phase 1, Tan Phu Thanh<br>Commune, Chau Thanh A District,<br>Hau Giang Province, Vietnam | 99.99%                            | 99.99%    | 100.00%                         | 100.00% |
| 6   | Agro Nutrition International<br>Binh Dinh One Member<br>Limited Company ("Anco<br>Binh Dinh") | (ii) | To manufacture, process livestock, poultry and aquaculture feeds; breed cattle and poultry | Lot B4.06, Nhon Hoi Industrial Park<br>(Area A), Nhon Hoi District, Quy<br>Nhon Town, Binh Dinh Province,<br>Vietnam                      | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |

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| No. | Name  |                | Principal activity                                      | Address  | Percent<br>economic<br>31/12/2019 | interests | Percent<br>voting<br>31/12/2019 | rights  |
|-----|---|----------------|---|--|-----------------------------------|-----------|---------------------------------|---------|
| 7   | MNS Meat Company<br>Limited ("MNS Meat")                          | (ii)           | To manufacture livestock, poultry and aquaculture feeds | Lot A4, Street No. 2, Song May<br>Industrial Zone, Bac Son Commune,<br>Trang Bom District, Dong Nai<br>Province, Vietnam   | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |
| 8   | MNS Farm Nghe An<br>Company Limited ("MNS<br>Farm Nghe An")       | (ii)           | To breed swine  | Con Son Hamlet, Ha Son Commune,<br>Quy Hop District, Nghe An Province,<br>Vietnam  | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |
| 9   | MNS Meat Processing<br>Company Limited<br>("MNS Meat Processing") | (ii)           | Investment holding                                      | 10 <sup>th</sup> Floor, Central Plaza Tower, 17 Le<br>Duan Street, Ben Nghe Ward, District<br>1, Ho Chi Minh City, Vietnam   | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |
| 10  | MNS Meat Ha Nam<br>Company Limited<br>("MNS Meat Ha Nam")         | (ii)           | To process and preserve meat and meat related products  | Lot CN-02, Dong Van IV Industrial<br>Zone, Dai Cuong Commune, Kim Bang<br>District, Ha Nam Province, Vietnam   | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |
| 11  | MNS Meat Sai Gon<br>Company Limited ("MNS<br>Meat Saigon")        | (ii),<br>(iii) | To process and preserve meat and meat related products  | Lot 2 Street No. 15, Lot 3-5-7 Street<br>No. 17, Lot 2 Street No. 17, Lot 9 Street<br>No. 19, Tan Duc Industrial Park, Huu<br>Thanh Ward, Duc Hoa District, Long<br>An Province, Vietnam | 100.00%                           | -         | 100.00%                         | -       |
| 12  | MNS Farm Company<br>Limited ("MNS Farm")                          | (ii)           | Investment holding                                      | 10 <sup>th</sup> Floor, Central Plaza, 17 Le Duan<br>Street, District 1, Ben Nghe Ward, Ho<br>Chi Minh City, Vietnam   | 100.00%                           | 100.00%   | 100.00%                         | 100.00% |

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| No.   | Name   |     | Principal activity  | Address  | Percent<br>economic<br>31/12/2019 | interests | Percent<br>voting<br>31/12/2019 | rights |
|-------|--|-----|---|--|-----------------------------------|-----------|---------------------------------|--------|
| 13    | Vietnamese – French Cattle<br>Feed Joint Stock Company<br>("Proconco")   | (i) | To produce protein enriched<br>and refined animal feeds;<br>provide raising and veterinary<br>services of young bred animal | Bien Hoa I Industrial Zone, Bien Hoa<br>City, Dong Nai Province, Vietnam   | 75.15%                            | 75.15%    | 75.15%                          | 75.15% |
| 14    | Proconco Can Tho One<br>Member Company Limited<br>("Proconco Can Tho")   | (i) | To manufacture and trade<br>animal feeds and raw material<br>for manufacturing animal<br>feeds                              | Lot 13 and Lot 14, Industrial Park Tra<br>Noc 1, Tra Noc Ward, Binh Thuy<br>District, Can Tho City, Vietnam          | 75.15%                            | 75.15%    | 75.15%                          | 75.15% |
| 15    | Conco Binh Dinh Co., Ltd. ("Proconco Binh Dinh")   | (i) | To manufacture and trade<br>animal feeds and raw material<br>for manufacturing animal<br>feeds                              | Lot A-2-5 and Lot A-2-6, Nhon Hoa<br>Industrial Park, Nhon Tho Ward, An<br>Nhon Town, Binh Dinh Province,<br>Vietnam | 75.15%                            | 75.15%    | 75.15%                          | 75.15% |
| 16    | Proconco Hung Yen Trading<br>and Production Co., Ltd<br>(formerly known as "Proconco<br>Hung Yen Manufacturing and<br>Trading Company Limited")<br>("Proconco Hung Yen") | (i) | To produce animal feeds,<br>poultry feed and aquaculture<br>feeds; and to breed water<br>buffalo and cows                   | Yen Phu Hamlet, Giai Pham<br>Commune, Yen My District, Hung<br>Yen Province, Vietnam                                 | 75.15%                            | 75.15%    | 75.15%                          | 75.15% |
| Indir | ectly owned associates   |     |   |  |                                   |           |                                 |        |
| 1     | Thuan Phat Packing Joint<br>Stock Company ("Thuan<br>Phat")  | (i) | To manufacture PP and PE package and trade plastic materials  | Tan Bien Ward, Bien Hoa City, Dong<br>Nai Province, Vietnam  | 25.00%                            | 25.00%    | 25.00%                          | 25.00% |

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| No. | No. Name  |      | Principal activity   | Address   | Percent economic | 0        | Percentage of voting rights |          |
|-----|---|------|--|---|------------------|----------|-----------------------------|----------|
|     |   |      |  |   | 31/12/2019       | 1/1/2019 | 31/12/2019                  | 1/1/2019 |
| 2   | Abattoir Long Binh Joint<br>Stock Company ("Abattoir")                      | (i)  | To perform abattoir and processing activities for cattle and poultry             | Long Binh Ward, Bien Hoa City,<br>Dong Nai Province, Vietnam                              | 25.00%           | 25.00%   | 25.00%                      | 25.00%   |
| 3   | Dong Nai Producing Trading<br>Services Joint Stock<br>Company ("Donatraco") | (i)  | To plant industrial and agricultural trees                                       | 75A Ha Huy Giap Street, Quyet Thang<br>Ward, Bien Hoa City, Dong Nai<br>Province, Vietnam | 21.30%           | 21.30%   | 21.30%                      | 21.30%   |
| 4   | Vissan Joint Stock Company<br>("Vissan")                                    | (ii) | To process and trade fresh<br>meat, processed foods and<br>meat related products | 420 No Trang Long Street, Ward 13,<br>Binh Thanh District, Ho Chi Minh<br>City, Vietnam   | 24.90%           | 24.90%   | 24.90%                      | 24.90%   |

- (i) These subsidiaries and the associates are indirectly owned by the Company through MNS Feed as at 31 December 2019.
- (ii) These subsidiaries and associate are indirectly owned by the Company through Anco as at 31 December 2019.
- (iii) MNS Meat Sai Gon Company Limited is incorporated as a limited company in Vietnam in accordance with Enterprise Registration Certificate No. 0315583531 dated 26 March 2019 issued by Department of Planning and Investment of Long An Province.

All subsidiaries and associates are incorporated in Vietnam.

The percentage of economic interests represent the effective percentage of economic interests of the Company both directly and indirectly in the subsidiaries and of the direct and indirect economic interests in their associates.

As at 31 December 2019, the Group had 3,501 employees (1/1/2019: 3,021 employees).

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## 2. Basis of preparation

## (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

The consolidated financial statements comprise the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates.

#### (b) Basis of measurement

These consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

## (c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

#### (e) Corresponding figures

Corresponding figures as at 1 January 2019 were derived from the balances and amounts reported in the Group's audited consolidated financial statements as at and for the year ended 31 December 2018.

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## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements.

## (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### (ii) Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in undistributed profits after tax under equity.

#### (iii) Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method. The consolidated financial statements include the Group's share of the income and expenses of the associates, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

#### (iv) Transactions eliminated on consolidation

Intra-group transactions and balances, and any unrealised income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investment to the extent of the Group's interest in the associates.

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#### (v) Business combination under common control

Business combination where the same group of investors ("the Controlling Investors") control the combining companies before and after the business combination meets the definition of business combination under common control because there is a continuation of the risks and benefits to the Controlling Investors. Such common control business combination is specifically excluded from the scope of Vietnamese Accounting Standard No. 11 – Business Combination and in selecting its accounting policies with respect to such transaction, the Group has considered Vietnamese Accounting Standard No. 01 – Framework and Vietnamese Accounting Standard No. 21 – Presentation of Financial Statements. Based on these standards, the Group has adopted the merger ("carry-over") basis of accounting. The assets and liabilities of the combining companies are consolidated using the existing book values from the Controlling Investors' perspective. Any difference between the cost of acquisition and net assets value acquired is treated as a deemed distribution to or contribution from investors and recorded in undistributed profits after tax under equity.

The consolidated statement of income and consolidated statement of cash flows include the results of operations of the combining companies as if the group structure had been in existence from the Controlling Investors' perspective throughout the entire periods presented, or where the companies were incorporated at a date later than the beginning of the earliest periods presented, for the period from the date of incorporation to the end of the relevant reporting periods.

#### (vi) Business combination under non-common control

Non-common control business combinations are accounted for using the purchase method as at the acquisition date, which is the date on which control is transferred to the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

Under the purchase method, the assets and liabilities of the acquired entity are consolidated using their fair values. Cost of business combination consists of the aggregate fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control the acquiree, and transaction costs. Goodwill represents the excess of the cost of business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired entity. When the excess is negative, it is recognised immediately in the consolidated statement of income.

#### (b) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company or its subsidiaries most frequently conduct transactions.

All foreign exchange differences are recorded in the consolidated statement of income.

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### (c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (d) Investments

## (i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's or its subsidiaries' Management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

#### (ii) Equity investments in other entities

Equity investments in other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

## (e) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

## (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Group applies the perpetual method of accounting for inventories.

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### (g) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures
 machinery and equipment
 motor vehicles
 office equipment
 4 - 20 years
 2 - 15 years
 5 - 10 years
 3 - 15 years

#### (h) Intangible fixed assets

## (i) Land use rights

Land use rights comprise of:

- those granted by the State for which land use payments have been made;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite term are stated at cost and are not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of a land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over a period ranging from 35 to 49 years.

#### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 5 to 7 years.

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#### (iii) Brand name

The fair value of brand name that is acquired by the Group on the acquisition of a subsidiary is recognised as an intangible fixed asset and amortised on a straight-line basis over their estimated useful lives of 20 years. The fair value of brand name acquired in a business combination is determined based on the discounted estimated royalty payments that have been avoided as a result of the brand name being owned.

#### (iv) Customer relationships

The fair value of customer relationships that is acquired by the Group on the acquisition of a subsidiary is capitalised and presented as an intangible fixed asset.

The fair value of customer relationships acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of customer relationships is amortised on a straight-line basis over their estimated useful lives of 20 years.

#### (v) Technology

Technology that is acquired by the Group on the acquisition of a subsidiary is capitalised and presented as an intangible fixed asset.

The fair value of technology acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of technology is amortised on a straight-line basis over their estimated useful lives of 5 years.

#### (i) Construction in progress

Construction in progress represents the costs of swine breeders and costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of breeding the swines, construction and installation.

#### (j) Goodwill

Goodwill arises on the acquisition of subsidiaries and associates. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income.

Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition of a subsidiary is written down to recoverable amount as Management determines that it is not fully recoverable.

In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

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### (k) Long-term prepaid expenses

## (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing regulation and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the terms of the lease ranging from 35 to 50 years.

#### (ii) Tools and instruments

Tools and instruments include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straightline basis over a period ranging from over 1 year to 3 years.

#### (iii) Swine breeders

Cost of swine breeders is recognised as long-term prepaid expenses and amortised on a straight-line basis over a period ranging from 2 to 3 years. The amortisation cost of breeders that directly relates to farming of swines are capitalised as part of work in progress.

#### (iv) Other long-term prepaid expenses

Other long-term prepaid expenses include prepaid repair and maintenance expenses and pre-operation expenses which are stated at their costs and are amortised on a straight-line basis over a period ranging from 2 to 3 years.

## (l) Accounts payable

Accounts payable to suppliers and other payables are stated at their cost.

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## (m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.

#### (n) Bonds issued

#### Straight bonds

At initial recognition, straight bonds are measured at cost which comprises proceeds from issuance net of bonds issuance costs. Any discount, premium or issuance costs are amortised on a straight-line basis over the terms of the bonds.

#### (o) Equity

#### (i) Ordinary shares

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between the proceeds from issuance of shares and the par value of shares issued is recorded as share premium.

#### (ii) Other capital

Other capital is resulting from transactions involving equity instruments.

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### (p) Taxation

Income tax on the consolidated profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## (q) Revenue from sales of goods

Revenue from sales of goods is recognised in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

## (r) Financial income and financial expenses

#### (i) Financial income

Financial income comprises interest income from deposits and loans, and foreign exchange gains.

Interest income is recognised in the consolidated statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

## (ii) Financial expenses

Financial expenses comprise interest expense on borrowings and bonds, associated costs and foreign exchange losses.

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

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### (s) Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense.

## (t) Earnings per share

The Group presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the consolidated profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the consolidated profit or loss attributable to the ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The consolidated profit or loss attributable to the ordinary shareholders of the Company is determined after deducting any amounts appropriated to bonus and welfare funds for the annual accounting period.

## (u) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary and secondary formats for segment reporting are based on business segments and geographical segments, respectively.

## (v) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related companies refer to the parent company, the ultimate parent company, and their subsidiaries and associates.

## 4. Segment reporting

The Group operates as one business segment, which is meat value chain and one geographical segment, which is Vietnam.

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## 5. Cash and cash equivalents

|   | 31/12/2019<br>VND  | 1/1/2019<br>VND  |
|---|--|--|
| Cash on hand Cash in banks Cash in transit Cash equivalents           | 1,146,399,948<br>180,275,108,940<br>277,893,750<br>1,303,900,000,000 | 7,612,091,465<br>117,562,057,243<br>1,740,456,268<br>1,231,510,691,000 |
| Cash and cash equivalents in the consolidated statement of cash flows | 1,485,599,402,638  | 1,358,425,295,976  |

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

## 6. Investments

|  | 31/12/2019<br>VND                                      | 1/1/2019<br>VND  |
|--|--|--|
| Short-term financial investments  Held-to-maturity investments (a)   | 156,400,000,000  | -  |
| <ul> <li>Long-term financial investments</li> <li>Investments in associates (b)</li> <li>Equity investments in other entities (c)</li> <li>Allowance for diminution in the value of long-term financial investments (c)</li> </ul> | 2,159,937,181,640<br>21,646,000,000<br>(8,441,940,000) | 2,160,836,610,779<br>21,646,000,000<br>(8,441,940,000) |
|  | 2,173,141,241,640                                      | 2,174,040,670,779                                      |

## (a) Held-to-maturity investments – short-term

Held-to-maturity investments – short-term represented term deposits at banks with remaining terms to maturity of twelve months or less from the end of the annual accounting period.

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### (b) Investments in associates

| 31/12/2019 |               |                         |                    | 1/1/2019  |               |                         |                    |   |
|------------|---------------|-------------------------|--------------------|---|---------------|-------------------------|--------------------|---|
|            | No. of shares | % of economic interests | % of voting rights | Carrying value<br>under equity<br>method<br>VND | No. of shares | % of economic interests | % of voting rights | Carrying value<br>under equity<br>method<br>VND |
| Vissan     | 20,180,026    | 24.9%                   | 24.9%              | 2,135,490,172,000                               | 20,180,026    | 24.9%                   | 24.9%              | 2,135,490,172,000                               |
| Thuan Phat | 490,000       | 25.0%                   | 25.0%              | 4,925,117,326                                   | 490,000       | 25.0%                   | 25.0%              | 7,892,717,573                                   |
| Abattoir   | 500,000       | 25.0%                   | 25.0%              | 6,708,889,701                                   | 500,000       | 25.0%                   | 25.0%              | 6,752,136,597                                   |
| Donatraco  | 850,800       | 21.3%                   | 21.3%              | 12,813,002,613                                  | 850,800       | 21.3%                   | 21.3%              | 10,701,584,609                                  |
|            |               |                         |                    |   |               |                         |                    |   |
|            |               |                         | •                  | 2,159,937,181,640                               |               |                         |                    | 2,160,836,610,779                               |

The Group has not determined the fair values of the equity investments in associates for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these equity investments may differ from their carrying amounts.

Movements of carrying value of investments in associates during the year were as follows:

|  | Vissan<br>VND   | Thuan Phat<br>VND                | Abattoir<br>VND                               | Donatraco<br>VND                | Total<br>VND   |
|--|---|----------------------------------|---|---------------------------------|--|
| Opening balance<br>Share of post-acquisition profit/(loss) of associates<br>Dividends income | 2,135,490,172,000<br>10,090,013,000<br>(10,090,013,000) | 7,892,717,573<br>(2,967,600,247) | 6,752,136,597<br>456,753,104<br>(500,000,000) | 10,701,584,609<br>2,111,418,004 | 2,160,836,610,779<br>9,690,583,861<br>(10,590,013,000) |
| Closing balance  | 2,135,490,172,000                                       | 4,925,117,326                    | 6,708,889,701                                 | 12,813,002,613                  | 2,159,937,181,640                                      |

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## (c) Equity investments in other entities

|  | 31/12/2019 and 1/1/2019 |                                    |                           |  |                   |  |
|--|-------------------------|------------------------------------|---------------------------|--|-------------------|--|
|  | No. of shares           | % of equity<br>and voting<br>right | Carrying<br>amount<br>VND | Allowance<br>for diminution<br>in value<br>VND | Fair value<br>VND |  |
| Dinh Vu Petroleum<br>Service Port Joint<br>Stock Company | 2,164,600               | 5.41%                              | 21,646,000,000            | (8,441,940,000)                                | 13,204,060,000    |  |

Movements of the allowance for diminution in value of long-term financial investments during the year were as follows:

|   | 2019<br>VND   | 2018<br>VND                                    |
|---|---------------|--|
| Opening balance<br>Allowance made during the year<br>Written back | 8,441,940,000 | 4,918,280,000<br>3,545,306,000<br>(21,646,000) |
| Closing balance   | 8,441,940,000 | 8,441,940,000                                  |

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## 7. Accounts receivable

As at 31 December 2019, included in prepayments to suppliers of the Group were VND629,642 million (1/1/2019: VND271,420 million) related to construction in progress.

Other receivables comprised of:

|   | 31/12/2019<br>VND | 1/1/2019<br>VND |
|---|-------------------|-----------------|
| Other short-term receivables                  |                   |                 |
| Value added tax receivables (*)               | 83,863,305,408    | _               |
| Interest income receivable from term-deposits | 7,199,576,986     | 3,457,927,495   |
| Advances                                      | 2,458,153,241     | 1,972,533,803   |
| Short-term deposits                           | 2,725,355,215     | 1,164,764,551   |
| Others  | 20,102,874,415    | 16,466,218,208  |
|   | 116,349,265,265   | 23,061,444,057  |
| Other long-term receivables                   |                   |                 |
| Long-term deposits                            | 16,506,597,000    | 3,095,726,000   |

(\*) Value added tax receivable represented the amount of value added tax of which the Company's subsidiary is submitting application for a refund and is waiting for the response from the General Department of Tax.

Movements of the allowance for doubtful debts during the year were as follows:

|   | 2019<br>VND                       | 2018<br>VND                      |
|---|-----------------------------------|----------------------------------|
| Opening balance Allowance made during the year  | 106,135,140,349<br>13,515,336,137 | 109,783,645,939<br>8,586,162,188 |
| Allowance utilised during the year Written back | (5,926,240,831)                   | (12,234,667,778)                 |
| Closing balance                                 | 105,744,315,607                   | 106,135,140,349                  |

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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## 8. Inventories

|                            | 31/12             | /2019            | 1/1/20            | 019              |
|----------------------------|-------------------|------------------|-------------------|------------------|
|                            | Cost<br>VND       | Allowance<br>VND | Cost<br>VND       | Allowance<br>VND |
| Goods in transit           | 167,454,196,591   | _                | 331,154,624,169   | -                |
| Raw materials              | 854,900,390,692   | (2,331,488,570)  | 767,446,434,315   | (5,577,461,820)  |
| Tools and supplies         | 98,633,586,054    | (1,663,097,204)  | 75,345,994,537    | _                |
| Work in process            | 167,771,382,262   | -                | 53,060,901,344    | -                |
| Finished goods Merchandise | 260,041,238,033   | (17,124,541,027) | 165,082,706,824   | -                |
| inventories                | 1,519,981,572     | -                | 4,069,333,135     | -                |
|                            | 1,550,320,775,204 | (21,119,126,801) | 1,396,159,994,324 | (5,577,461,820)  |

Included in inventories as at 31 December 2019 was VND3,994 million (1/1/2019: VND5,577 million) of slow-moving inventories. These items related to old-label packages which are expected to be disposed as scraps next year.

Included in inventories at 31 December 2019 were VND33,415 million (1/1/2019: Nil) of finished goods carried at net realisable value.

Movements of the allowance for inventories during the year were as follows:

|  | 2019<br>VND                     | 2018<br>VND                    |
|--|---------------------------------|--------------------------------|
| Opening balance Allowance made during the year | 5,577,461,820<br>20,548,202,829 | 3,777,764,052<br>4,484,994,692 |
| Written back                                   | (5,006,537,848)                 | (2,685,296,924)                |
| Closing balance                                | 21,119,126,801                  | 5,577,461,820                  |

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## 9. Tangible fixed assets

|   | Buildings and<br>structures<br>VND | Machinery and equipment VND | Motor<br>vehicles<br>VND | Office<br>equipment<br>VND | Total<br>VND      |
|---|------------------------------------|-----------------------------|--------------------------|----------------------------|-------------------|
| Cost                                    |                                    |                             |                          |                            |                   |
| Opening balance                         | 1,926,919,438,208                  | 1,387,337,139,131           | 70,784,054,488           | 30,633,470,975             | 3,415,674,102,802 |
| Additions                               | 43,583,049,937                     | 14,032,534,313              | 3,527,064,599            | 725,257,037                | 61,867,905,886    |
| Transfers from construction in progress | 1,270,338,532,929                  | 571,028,958,016             | 25,057,348,476           | 28,527,294,736             | 1,894,952,134,157 |
| Transfers to long-term prepaid expenses | (88,000,000)                       | (360,738,702)               | (59,500,000)             | (62,786,805)               | (571,025,507)     |
| Disposals                               | (51,465,956,387)                   | (22,764,149,859)            | (9,486,625,142)          | (137,707,621)              | (83,854,439,009)  |
| Written off                             | (771,258,516)                      | (3,263,963,590)             | -                        | (837,488,150)              | (4,872,710,256)   |
| Reclassification                        | 158,190,296                        | (158,190,296)               | ~                        | -                          | -                 |
| Closing balance                         | 3,188,673,996,467                  | 1,945,851,589,013           | 89,822,342,421           | 58,848,040,172             | 5,283,195,968,073 |
| Accumulated depreciation                |                                    |                             |                          |                            |                   |
| Opening balance                         | 333,739,907,056                    | 501,188,238,098             | 34,055,052,770           | 9,840,280,798              | 878,823,478,722   |
| Charge for the year                     | 148,496,308,588                    | 198,941,364,680             | 13,302,976,395           | 7,114,839,887              | 367,855,489,550   |
| Transfers to long-term prepaid expenses | (88,000,000)                       | (195,725,607)               | (1,239,584)              | (62,786,805)               | (347,751,996)     |
| Disposals                               | (18,586,595,636)                   | (22,273,629,787)            | (8,742,959,460)          | (137,707,621)              | (49,740,892,504)  |
| Written off                             | (771,258,516)                      | (3,210,528,340)             | -                        | (837,488,150)              | (4,819,275,006)   |
| Closing balance                         | 462,790,361,492                    | 674,449,719,044             | 38,613,830,121           | 15,917,138,109             | 1,191,771,048,766 |
| Net book value                          |                                    |                             |                          |                            |                   |
| Opening balance                         | 1,593,179,531,152                  | 886,148,901,033             | 36,729,001,718           | 20,793,190,177             | 2,536,850,624,080 |
| Closing balance                         | 2,725,883,634,975                  | 1,271,401,869,969           | 51,208,512,300           | 42,930,902,063             | 4,091,424,919,307 |

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Included in tangible fixed assets as of 31 December 2019 were assets costing VND562,087 million (1/1/2019: VND488,942 million) which were fully depreciated, but which are still in active use.

As at 31 December 2019, tangible fixed assets with net book value of VND2,831,368 million (1/1/2019: VND1,045,589 million) were pledged with banks as security for loans granted to the Group (Note 18(b)(i)).

## 10. Intangible fixed assets

|  | Land use rights<br>VND | Software<br>VND                 | Brand name<br>VND | Customer<br>relationships<br>VND | Technology<br>VND | Total<br>VND                       |
|--|------------------------|---------------------------------|-------------------|----------------------------------|-------------------|------------------------------------|
| Cost   |                        |                                 |                   |                                  |                   |                                    |
| Opening balance<br>Transfers from construction in progress | 207,411,509,016        | 58,753,657,416<br>2,810,682,089 | 1,615,000,000,000 | 2,413,100,000,000                | 566,000,000,000   | 4,860,265,166,432<br>2,810,682,089 |
| Closing balance  | 207,411,509,016        | 61,564,339,505                  | 1,615,000,000,000 | 2,413,100,000,000                | 566,000,000,000   | 4,863,075,848,521                  |
| Accumulated amortisation                                   |                        |                                 |                   |                                  |                   |                                    |
| Opening balance  | 22,221,764,352         | 13,360,384,902                  | 320,025,000,009   | 486,281,249,985                  | 436,350,000,025   | 1,278,238,399,273                  |
| Charge for the year  | 6,054,612,598          | 8,989,365,802                   | 80,750,000,000    | 120,655,000,015                  | 105,299,999,985   | 321,748,978,400                    |
| Closing balance  | 28,276,376,950         | 22,349,750,704                  | 400,775,000,009   | 606,936,250,000                  | 541,650,000,010   | 1,599,987,377,673                  |
| Net book value   |                        |                                 |                   |                                  |                   |                                    |
| Opening balance  | 185,189,744,664        | 45,393,272,514                  | 1,294,974,999,991 | 1,926,818,750,015                | 129,649,999,975   | 3,582,026,767,159                  |
| Closing balance  | 179,135,132,066        | 39,214,588,801                  | 1,214,224,999,991 | 1,806,163,750,000                | 24,349,999,990    | 3,263,088,470,848                  |

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Included in intangible fixed assets as of 31 December 2019 were assets costing VND5,533 million (1/1/2019: VND5,533 million) which were fully amortised, but which are still in active use.

## 11. Construction in progress

|   | 2019<br>VND         | 2018<br>VND         |
|---|---------------------|---------------------|
| Opening balance                         | 466,397,480,764     | 600,473,709,906     |
| Additions                               | 1,817,117,245,784   | 955,582,088,785     |
| Transfers to tangible fixed assets      | (1,894,952,134,157) | (1,065,241,654,606) |
| Transfers to intangible fixed assets    | (2,810,682,089)     | (219,000,000)       |
| Transfers to long-term prepaid expenses | (32,164,905,115)    | (23,406,690,969)    |
| Written off                             | (345,787,652)       | (790,972,352)       |
| Closing balance                         | 353,241,217,535     | 466,397,480,764     |

Major constructions in progress at the year-end were as follows:

|                         | 31/12/2019<br>VND | 1/1/2019<br>VND |
|-------------------------|-------------------|-----------------|
| Machinery and equipment | 200,969,624,893   | 95,084,995,186  |
| Buildings               | 111,507,525,682   | 348,874,804,065 |
| Software                | -                 | 1,981,506,652   |
| Others                  | 40,764,066,960    | 20,456,174,861  |
|                         | 353,241,217,535   | 466,397,480,764 |

As at 31 December 2019, construction in progress with carrying value of VND103,081 million (1/1/2019: VND401,870 million) were pledged with banks as security for loans granted to the Group (Note 18(b)(i)).

During the period, trial-run expense, borrowing costs and land rental cost capitalised into construction in progress amounted to VND100,075 million, VND54,401 million and VND1,164 million (2018: VND5,915 million, VND8,983 million and VND1,130 million), respectively.

Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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## 12. Long-term prepaid expenses

|  | Prepaid<br>land costs<br>VND | Tools and instruments VND | Swine<br>breeders<br>VND | Others<br>VND    | Total<br>VND     |
|--|------------------------------|---------------------------|--------------------------|------------------|------------------|
| Opening balance                            | 312,735,290,485              | 17,572,884,130            | 57,696,888,917           | 31,983,835,686   | 419,988,899,218  |
| Additions                                  | 4,555,731,542                | 16,871,400,891            | 67,202,376,248           | 53,387,166,250   | 142,016,674,931  |
| Transfers from construction in progress    | 3,870,900,000                | 11,514,844,476            | -                        | 16,779,160,639   | 32,164,905,115   |
| Transfers from tangible fixed assets       | -                            | 194,211,011               | -                        | 29,062,500       | 223,273,511      |
| Transfers from short-term prepaid expenses | -                            | 1,815,399,530             | -                        | 682,837,490      | 2,498,237,020    |
| Reclassification                           | (395,913,072)                | (2,491,668)               | -                        | 398,404,740      | -                |
| Disposals                                  | (85,824,657,788)             | -                         | -                        | -                | (85,824,657,788) |
| Written off                                | -                            | -                         | (19,194,308,486)         | (913,952,250)    | (20,108,260,736) |
| Amortisation for the year                  | (7,341,739,247)              | (17,495,236,783)          | (29,700,692,417)         | (20,901,531,164) | (75,439,199,611) |
| Closing balance                            | 227,599,611,920              | 30,471,011,587            | 76,004,264,262           | 81,444,983,891   | 415,519,871,660  |

As at 31 December 2019, prepaid land costs with carrying value of VND158,193 million (1/1/2019: VND88,754 million) and swine breeders with carrying value of VND67,586 million (1/1/2019: tool and supplies with carrying value of VND1,375 million) were pledged with banks as security for loans granted to the Group (Note 18(b)(i)).

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# 13. Deferred tax assets and liabilities

## (a) Recognised deferred tax assets and liabilities

|                                | 31/12/2019<br>VND | 1/1/2019<br>VND   |
|--------------------------------|-------------------|-------------------|
| Deferred tax assets:           |                   |                   |
| Unrealised profits             | 2,765,147,122     | 2,752,073,235     |
| Allowance for doubtful debts   | 12,647,944,572    | 14,811,555,588    |
| Allowance for inventories      | 283,103,492       | 614,237,566       |
| Accrued expenses               | 24,529,369,238    | 29,675,239,252    |
| Tax losses                     | 30,527,132,812    | 38,379,959,645    |
| Others                         | 1,312,512,810     | 1,610,509,562     |
| Total deferred tax assets      | 72,065,210,046    | 87,843,574,848    |
| Deferred tax liabilities:      |                   |                   |
| Tangible fixed assets          | (11,789,669,873)  | (18,419,009,597)  |
| Intangible fixed assets        | (476,314,542,644) | (522,984,419,636) |
| Total deferred tax liabilities | (488,104,212,517) | (541,403,429,233) |
|                                | (416,039,002,471) | (453,559,854,385) |

## (b) Movements of temporary differences during the year

|                              | 1/1/2019<br>VND   | Recognised in<br>consolidated<br>statement of income<br>VND | 31/12/2019<br>VND |
|------------------------------|-------------------|---|-------------------|
| Unrealised profits           | 2,752,073,235     | 13,073,887  | 2,765,147,122     |
| Allowance for doubtful debts | 14,811,555,588    | (2,163,611,016)   | 12,647,944,572    |
| Allowance for inventories    | 614,237,566       | (331, 134, 074)   | 283,103,492       |
| Accrued expenses             | 29,675,239,252    | (5,145,870,014)   | 24,529,369,238    |
| Tax losses                   | 38,379,959,645    | (7,852,826,833)   | 30,527,132,812    |
| Others                       | 1,610,509,562     | (297,996,752)   | 1,312,512,810     |
| Tangible fixed assets        | (18,419,009,597)  | 6,629,339,724   | (11,789,669,873)  |
| Intangible fixed assets      | (522,984,419,636) | 46,669,876,992  | (476,314,542,644) |
|                              | (453,559,854,385) | 37,520,851,914  | (416,039,002,471) |

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# 14. Accounts payable to suppliers – short-term

## (a) Accounts payable to suppliers detailed by significant suppliers

|   | 31/12<br>Cost<br>VND              | /2019<br>Amount within<br>payment capacity<br>VND |                                      | /2019<br>Amount within<br>payment capacity<br>VND |
|---|-----------------------------------|---|--------------------------------------|---|
| Pro-active Synergy<br>Sdn. Bhd<br>Other suppliers | 99,777,835,335<br>757,869,480,374 |   | 141,743,404,645<br>1,018,956,490,051 | 141,743,404,645<br>1,018,956,490,051              |
|   | 857,647,315,709                   | 857,647,315,709                                   | 1,160,699,894,696                    | 1,160,699,894,696                                 |

#### (b) Accounts payable to suppliers who are related parties

|                                       | 31/12          | 2/2019<br>Amount within | 1/1/           | 2019<br>Amount within |
|---------------------------------------|----------------|-------------------------|----------------|-----------------------|
|                                       | Cost<br>VND    | payment capacity VND    | Cost<br>VND    | payment capacity VND  |
| Associates                            |                |                         |                |                       |
| Thuan Phat                            | 1,119,450,200  | 1,119,450,200           | 3,621,631,090  | 3,621,631,090         |
| Abattoir                              | 487,835,600    | 487,835,600             | 581,681,400    | 581,681,400           |
| Other related parties Masan Consumer  |                |                         |                |                       |
| Corporation Masan Jinju Joint         | 20,377,310,037 | 20,377,310,037          | 22,518,145,113 | 22,518,145,113        |
| Stock Company<br>Masan Industrial One | 1,372,172,193  | 1,372,172,193           | -              | -                     |
| Member Company<br>Limited             | 16,249,800     | 16,249,800              | -              | -                     |
| _                                     | 23,373,017,830 | 23,373,017,830          | 26,721,457,603 | 26,721,457,603        |

The trade related amounts due to associates and other related parties were unsecured, interest free and are payable within 60 days from invoice date.

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## 15. Taxes payable to State Treasury

|                      |                 |                 |                   | Net-off/            |                   |
|----------------------|-----------------|-----------------|-------------------|---------------------|-------------------|
|                      | 1/1/2019<br>VND | Incurred<br>VND | Paid<br>VND       | Reclassified<br>VND | 31/12/2019<br>VND |
| Value added tax      | 306,459,671     | 31,555,327,957  | (4,514,714,285)   | (8,247,420,515)     | 19,099,652,828    |
| Import-export tax    | 623,152,704     | 94,679,516,649  | (95,177,812,956)  | _                   | 124,856,397       |
| Corporate income tax | 45,949,381,511  | 235,735,572,677 | (216,671,182,854) | 1,062,093,039       | 66,075,864,373    |
| Personal income tax  | 14,649,359,384  | 57,014,628,182  | (56,198,653,772)  | (714,892,153)       | 14,750,441,641    |
| Other taxes          | 280,000,000     | 1,305,718,728   | (1,305,718,728)   | (280,000,000)       | -                 |
|                      | 61,808,353,270  | 420,290,764,193 | (373,868,082,595) | (8,180,219,629)     | 100,050,815,239   |

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# 16. Accrued expenses

|   | 31/12/2019<br>VND   | 1/1/2019<br>VND  |
|---|---|--|
| Sales discounts Advertising and promotion expenses Bonus and 13 <sup>th</sup> month salary Interest expense Transportation expense Accrual for construction work Others | 291,574,701,027<br>45,905,498,536<br>81,393,289,994<br>66,763,968,562<br>6,472,895,904<br>168,592,805,169<br>23,756,176,124 | 303,723,816,658<br>50,147,562,569<br>98,796,714,541<br>60,233,310,658<br>3,397,819,821<br>70,027,082,754<br>27,414,513,931 |
|   | 684,459,335,316   | 613,740,820,932  |

# 17. Other short-term payables

|   | 31/12/2019<br>VND | 1/1/2019<br>VND |
|---|-------------------|-----------------|
| Dividends payable                             | 27,530,697,600    | 23,598,036,228  |
| Trade union fee, social and health insurances | 65,185,648        | 1,471,016,755   |
| Short-term deposits received                  | 522,722,051       | 552,722,051     |
| Others  | 12,791,242,404    | 7,446,835,275   |
|   | 40,909,847,703    | 33,068,610,309  |

Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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# 18. Borrowings and bonds

## (a) Short-term borrowings

|  |                           | 1/1/2019                             |                   | Movements during the year |                           | 31/12/2019                           |  |
|--|---------------------------|--------------------------------------|-------------------|---------------------------|---------------------------|--------------------------------------|--|
|  | Carrying<br>amount<br>VND | Amount within repayment capacity VND | Addition<br>VND   | Repayment<br>VND          | Carrying<br>amount<br>VND | Amount within repayment capacity VND |  |
| Short-term borrowings Current portion of long-term | 387,199,707,286           | 387,199,707,286                      | 4,296,843,738,859 | (3,349,751,623,048)       | 1,334,291,823,097         | 1,334,291,823,097                    |  |
| borrowings   | 68,000,000,000            | 68,000,000,000                       | 448,466,355,342   | (68,000,000,000)          | 448,466,355,342           | 448,466,355,342                      |  |
|  | 455,199,707,286           | 455,199,707,286                      | 4,745,310,094,201 | (3,417,751,623,048)       | 1,782,758,178,439         | 1,782,758,178,439                    |  |

Terms and conditions of outstanding short-term borrowings were as follows:

|                      | Currency | Annual interest rate | 31/12/2019<br>VND | 1/1/2019<br>VND |
|----------------------|----------|----------------------|-------------------|-----------------|
| Unsecured bank loans | VND      | 4.3% - 6.4%          | 1,334,291,823,097 | 387,199,707,286 |

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## (b) Long-term borrowings and bonds

|   | 31/12/2019<br>VND                      | 1/1/2019<br>VND                      |
|---|--|--------------------------------------|
| Long-term borrowings (i)<br>Straight bonds (ii) | 1,638,720,863,841<br>1,982,998,039,209 | 747,108,028,581<br>1,979,486,274,504 |
|   | 3,621,718,903,050                      | 2,726,594,303,085                    |
| Repayable within 12 months                      | (448,466,355,342)                      | (68,000,000,000)                     |
| Repayable after 12 months                       | 3,173,252,547,708                      | 2,658,594,303,085                    |

## (i) Long-term borrowings

Terms and conditions of outstanding long-term borrowings are as follows:

|                     | Currency | Annual interest rate | Year of maturity | 31/12/2019<br>VND | 1/1/2019<br>VND |
|---------------------|----------|----------------------|------------------|-------------------|-----------------|
| Secured bank loan 1 | VND      | 9.7%                 | 2023             | 1,000,000,000,000 | 399,530,353,576 |
| Secured bank loan 2 | VND      | 10.8%                | 2024             | 563,760,348,133   | 204,617,159,297 |
| Secured bank loan 3 | VND      | 8.1%                 | 2021             | 74,960,515,708    | 142,960,515,708 |
|                     |          |                      | -                |                   |                 |
|                     |          |                      | _                | 1,638,720,863,841 | 747,108,028,581 |

The bank loans 1 is secured by the following assets:

|   | Carrying   | g value                          |
|---|--|----------------------------------|
|   | 31/12/2019<br>VND  | 1/1/2019<br>VND                  |
| Project of Swine-Breeding Farm at Con Son Hamlet, Ha Son Commune, Quy Hop District, Nghe An Province  Tangible fixed assets (Note 9)  Construction in progress (Note 11)  Land use rights (Note 12)  Swine breeders (Note 12) | 1,534,966,636,445<br>2,592,204,271<br>55,690,275,866<br>67,585,772,456 | 673,887,707,885<br>9,665,523,340 |

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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2,000,000,000,000

(17,001,960,791)

1,982,998,039,209 1,979,486,274,504

The bank loans 2 is guaranteed by the Company and secured by the following assets:

(ii)

Straight bonds

Unamortised bond issuance costs

|  | Commin  |   |
|--|---|---|
|  | Carrying<br>31/12/2019<br>VND                       | 1/1/2019<br>VND   |
| <ul> <li>Tangible fixed assets (Note 9)</li> <li>Construction in progress (Note 11)</li> <li>Land use rights (Note 12)</li> <li>Tool and supplies (Note 12)</li> </ul> | 977,729,994,560<br>73,136,695,417<br>73,954,609,508 | 6,543,720,091<br>363,393,662,901<br>72,041,016,036<br>1,374,972,663 |
| The bank loans 3 is secured by the following assets:   |   |   |
|  | Carrying<br>31/12/2019<br>VND                       | y value<br>1/1/2019<br>VND  |
| <ul> <li>Tangible fixed assets (Note 9)</li> <li>Construction in progress (Note 11)</li> <li>Prepaid land costs (Note 12)</li> </ul>                                   | 318,671,185,158<br>27,351,911,745<br>28,547,901,085 | 365,157,331,968<br>28,810,030,040<br>16,712,615,602                 |
| Straight bonds  The carrying amount of the bonds comprised of:   |   |   |
|  | 31/12/2019<br>VND                                   | 1/1/2019<br>VND   |

2,000,000,000,000

(20,513,725,496)

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The secured bonds of the Group as at 31 December 2019 comprised the followings:

- The bonds amounting to VND1,300 billion (1/1/2019: VND1,300 billion) excluded issuance costs have a maturity term of 5 years and bear annual interest rate of 7.0% in the first year and 1.5% plus the amalgamated average 12 months deposit rates of selected major banks in the remaining years. The bonds were secured by 17.1 million shares of Anco (1/1/2019: 4.1 million shares) and 24.64% share capital of MNS Feed (1/1/2019: Nil); and
- The bonds amounting to VND700 billion (1/1/2019: VND700 billion) excluded issuance costs have a maturity term of 5 years and bear annual interest rate of 8.0% in the first year and 3.0% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining years. The bonds were secured by 14.4 million shares of Proconco (1/1/2019: 14.4 million shares).

Movements of bonds issuance costs during the year were as follows:

|  | 2019<br>VND  | 2018<br>VND  |
|--|--|--|
| Opening balance<br>Additions<br>Amortisation during the year | 20,513,725,496<br>16,900,000,000<br>(20,411,764,705) | 24,025,490,201<br>16,900,000,000<br>(20,411,764,705) |
| Closing balance  | 17,001,960,791                                       | 20,513,725,496                                       |

As at 31 December 2019, the related party of the Group held VND177,647 million (1/1/2019: VND138,237 million) of the issued bonds.

#### 19. Bonus and welfare funds

These funds are established by appropriating from undistributed profits as approved by the Board of Directors of the Company or its subsidiaries. These funds are used to pay bonus and welfare to the employees of the Company or its subsidiaries in accordance with the Group's bonus and welfare policies.

There were no movements of bonus and welfare funds during the year.

 ${\bf Masan~MEATLife~Corporation~(formerly~known~as~``Masan~Nutri-Science~Corporation'')} \\ {\bf and~its~subsidiaries}$ 

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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# 20. Long-term provisions

|  | 31/12/2019<br>VND                                  | 1/1/2019<br>VND   |
|--|--|---|
| Provision for severance allowance  | 30,004,889,083                                     | 31,913,944,816  |
| Movements of provision for severance allowance during the  | ne year were as follows:                           |   |
|  | 2019<br>VND  | 2018<br>VND   |
| Opening balance Provision made during the year Utilisation of provision during the year Written back | 31,913,944,816<br>2,881,195,251<br>(4,790,250,984) | 36,097,545,099<br>4,132,259,803<br>(6,904,254,916)<br>(1,411,605,170) |
| Closing balance  | 30,004,889,083                                     | 31,913,944,816  |

Masan MEATLife Corporation (formerly known as "Masan Nutri-Science Corporation") and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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# 21. Changes in owners' equity

|  | Share<br>capital<br>VND | Share<br>premium<br>VND | Other<br>capital<br>VND | Undistributed profits after tax VND   | Non-controlling<br>interests<br>VND      | Total<br>VND   |
|--|-------------------------|-------------------------|-------------------------|---------------------------------------|--|--|
| Balance as at 1 January 2018   | 2,162,182,990,000       | 3,200,196,495,149       | (175,543,000,000)       | 1,499,493,156,918                     | 1,856,512,956,857                        | 8,542,842,598,924  |
| Net profit for the year<br>Dividends<br>Dividends declared by subsidiaries                             | -<br>-<br>-             | -                       | -<br>-<br>-             | 95,569,793,947<br>(1,570,391,216,456) | 136,588,481,197<br>-<br>(23,598,036,228) | 232,158,275,144<br>(1,570,391,216,456)<br>(23,598,036,228) |
| Balance as at 1 January 2019   | 2,162,182,990,000       | 3,200,196,495,149       | (175,543,000,000)       | 24,671,734,409                        | 1,969,503,401,826                        | 7,181,011,621,384  |
| Share issuance from share premium (i)<br>Net profit for the year<br>Dividends declared by subsidiaries | 1,081,091,480,000       | (1,081,091,480,000)     | -<br>-<br>-             | 115,347,906,992                       | 254,367,042,059<br>(27,530,627,600)      | 369,714,949,051<br>(27,530,627,600)                        |
| Balance as at 31 December 2019   | 3,243,274,470,000       | 2,119,105,015,149       | (175,543,000,000)       | 140,019,641,401                       | 2,196,339,816,285                        | 7,523,195,942,835  |

<sup>(</sup>i) On 23 July 2019, the Company's General Meeting of Shareholders approved to increase the share capital through share issuance from share premium.

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# 22. Share capital

The Company's authorised and issued share capital are as follows:

|                                      | 31.              | /12/2019          | 1                | /1/2019           |
|--------------------------------------|------------------|-------------------|------------------|-------------------|
|                                      | Number of shares | VND               | Number of shares | VND               |
| Authorised share capital             | 324,327,447      | 3,243,274,470,000 | 216,218,299      | 2,162,182,990,000 |
| Issued share capital Ordinary shares | 324,327,447      | 3,243,274,470,000 | 216,218,299      | 2,162,182,990,000 |

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

Movements of ordinary shares during the year were as follows:

|  |                  | 2019              |                  | 2018              |
|--|------------------|-------------------|------------------|-------------------|
|  | Number of shares | VND               | Number of shares | VND               |
| Balance at the beginning of the year Share issuance from share | 216,218,299      | 2,162,182,990,000 | 216,218,299      | 2,162,182,990,000 |
| premium  | 108,109,148      | 1,081,091,480,000 | -                | -                 |
| Balance at the end of the year                                 | 324,327,447      | 3,243,274,470,000 | 216,218,299      | 2,162,182,990,000 |

# 23. Other capital

In 2016, Anco, a subsidiary of the Company, granted a call option to an investor to buy 5% of Anco's equity interest on a fully diluted basis at par value, which can be exercised within 10 years from January 2016. In February 2016, this option was acquired by the Company as part of the Company's overall restructuring and efforts to increase its equity interest in its subsidiaries, particularly Anco and Proconco. The Company recorded this equity transaction in other capital.

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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## 24. Off balance sheet items

#### (a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

|   | 31/12/2019<br>VND                                     | 1/1/2019<br>VND                                     |
|---|---|---|
| Within 1 year<br>Within 2 to 5 years<br>More than 5 years | 104,562,891,454<br>368,201,771,146<br>844,655,381,218 | 12,827,117,398<br>48,377,270,019<br>170,386,384,251 |
|   | 1,317,420,043,818                                     | 231,590,771,668                                     |

## (b) Foreign currency

|     | 31/12/20          | 19                | 1/1/201           | 9                 |
|-----|-------------------|-------------------|-------------------|-------------------|
|     | Original currency | VND<br>equivalent | Original currency | VND<br>equivalent |
| USD | 280,136           | 6,473,386,904     | 701,635           | 16,295,938,829    |

#### (c) Capital expenditure commitments

At the reporting date, the Group had the following outstanding capital commitments approved but not provided for in the consolidated balance sheet:

|   | 31/12/2019<br>VND                  | 1/1/2019<br>VND                      |
|---|------------------------------------|--------------------------------------|
| Approved but not contracted Approved and contracted | 418,187,747,223<br>608,810,652,838 | 506,777,083,663<br>1,194,787,515,085 |
|   | 1,026,998,400,061                  | 1,701,564,598,748                    |

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# 25. Revenue from sales of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised of:

**26.** 

|  | 2019<br>VND                                    | 2018<br>VND                         |
|--|--|-------------------------------------|
| Total revenue Finished goods sold and others   | 14,574,901,245,099                             | 14,832,735,010,031                  |
| Less revenue deductions  Sales discounts Sales returns Sales allowances  | 773,962,404,405<br>2,149,156,464<br>38,397,558 | 852,920,594,568<br>2,960,351,816    |
|  | 776,149,958,427                                | 855,880,946,384                     |
| Net revenue  | 13,798,751,286,672                             | 13,976,854,063,647                  |
| Cost of sales  |  |                                     |
|  | 2019<br>VND                                    | 2018<br>VND                         |
| <ul><li>Total cost of sales</li><li>Finished goods sold and others</li><li>Allowance for inventories</li></ul> | 11,517,606,546,669<br>15,541,664,981           | 11,878,104,113,500<br>1,799,697,768 |
|  | 11,533,148,211,650                             | 11,879,903,811,268                  |

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)

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# 27. Financial income

28.

| 1 manetar meetine  |  |   |
|--|--|---|
|  | 2019<br>VND  | 2018<br>VND   |
| Interest income from   |  |   |
| <ul><li>Deposits at banks</li></ul>  | 66,595,478,990   | 51,534,527,832  |
| <ul> <li>Loans to a related party</li> </ul>   | -  | 9,678,054,795   |
| <ul> <li>Other loan investing activities</li> </ul>  | -  | 3,072,915,069   |
| Realised foreign exchange gains  | 6,684,466,647  | 2,389,901,156   |
| Dividends from equity investments in other entities  | 3,246,900,000  | -   |
| Unrealised foreign exchange gains arising from   |  |   |
| revaluation of monetary items denominated in foreign   |  |   |
| currencies   | 28,677,392   | 263,615,638   |
| Others   | 57,439,634   | 1,005,576,239   |
| -  | 76,612,962,663   | 67,944,590,729  |
|  |  |   |
| Financial expenses   | 2010   | 2010  |
| Financial expenses   | 2019   | 2018  |
| Financial expenses   | 2019<br>VND  | 2018<br>VND   |
| •  |  |   |
| Interest expense on loans from:  | VND  | VND   |
| •  | VND<br>178,867,866,180   |   |
| Interest expense on loans from:  Bondholders   | VND  | VND<br>176,264,068,189  |
| Interest expense on loans from: <ul> <li>Bondholders</li> <li>Banks</li> </ul>   | VND  178,867,866,180 106,109,734,434   | VND<br>176,264,068,189<br>59,179,998,788  |
| Interest expense on loans from: <ul> <li>Bondholders</li> <li>Banks</li> </ul> Bond issuance costs   | VND<br>178,867,866,180<br>106,109,734,434<br>20,411,764,705                    | VND  176,264,068,189 59,179,998,788 20,411,764,705  |
| Interest expense on loans from:  Bondholders  Banks  Bond issuance costs  Realised foreign exchange losses   | VND<br>178,867,866,180<br>106,109,734,434<br>20,411,764,705                    | VND  176,264,068,189 59,179,998,788 20,411,764,705  |
| Interest expense on loans from:  Bondholders Banks Bond issuance costs Realised foreign exchange losses Unrealised foreign exchange losses arising from  | VND<br>178,867,866,180<br>106,109,734,434<br>20,411,764,705                    | VND  176,264,068,189 59,179,998,788 20,411,764,705  |
| Interest expense on loans from:  Bondholders  Banks  Bond issuance costs  Realised foreign exchange losses  Unrealised foreign exchange losses arising from revaluation of monetary items denominated in foreign currencies  Allowance for diminution in the value of long-term                  | VND  178,867,866,180 106,109,734,434 20,411,764,705 3,195,090,439              | VND  176,264,068,189 59,179,998,788 20,411,764,705 3,937,009,475  2,526,276,264               |
| Interest expense on loans from:  Bondholders Banks Bond issuance costs Realised foreign exchange losses Unrealised foreign exchange losses arising from revaluation of monetary items denominated in foreign currencies Allowance for diminution in the value of long-term financial investments | VND  178,867,866,180 106,109,734,434 20,411,764,705 3,195,090,439  835,599,643 | VND  176,264,068,189 59,179,998,788 20,411,764,705 3,937,009,475  2,526,276,264 3,523,660,000 |
| Interest expense on loans from:  Bondholders  Banks  Bond issuance costs  Realised foreign exchange losses  Unrealised foreign exchange losses arising from revaluation of monetary items denominated in foreign currencies  Allowance for diminution in the value of long-term                  | VND  178,867,866,180 106,109,734,434 20,411,764,705 3,195,090,439              | VND  176,264,068,189 59,179,998,788 20,411,764,705 3,937,009,475  2,526,276,264               |

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| 2019<br>VND  | 2018<br>VND  |
|--|--|
| Advertising and promotion expenses       134,149,385,468         Transportation expense       101,887,715,617         Operating leases expense       17,018,964,660         Depreciation and amortisation       15,092,811,601         Tools and supplies       7,192,946,732         Others       125,196,333,725 | 312,892,311,320<br>176,584,998,573<br>92,807,617,110<br>15,081,592,069<br>13,313,101,194<br>11,290,966,117<br>152,769,785,840<br>774,740,372,223 |
| 30. General and administration expenses  |  |
| 2019<br>VND  | 2018<br>VND  |
| Staff costs       222,682,866,323         Operating leases expense       17,184,735,840         Depreciation and amortisation       39,704,191,717         Office supplies       11,571,235,183         Allowance for doubtful debts       5,535,416,089         Others       144,003,832,021                      | 363,228,111,432<br>221,527,692,105<br>14,218,759,395<br>37,735,898,028<br>10,051,479,030<br>(3,648,505,590)<br>124,606,123,678                   |
| 797,348,195,270  |  |
| 31. Other income   |  |
| 2019<br>VND  | 2018<br>VND  |
| Gains from transfers of land use rights  Gains from disposals of tangible fixed assets  Others  81,264,692,532  1,830,413,450  10,521,656,299  | 4,021,285,588<br>7,890,638,520   |
| 93,616,762,281   | 11,911,924,108   |

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# 32. Other expenses

|  | 2019<br>VND    | 2018<br>VND   |
|--|----------------|---------------|
| Losses from disposals of tangible fixed assets and |                |               |
| written off of construction in progress            | 5,839,152,262  | 1,116,634,604 |
| Penalty due to contract cancellation               | 13,938,212,527 | _             |
| Brokerage and consulting fees                      | 7,156,797,417  | -             |
| Depreciation charge of idle fixed assets           | 4,170,246,541  | -             |
| Others   | 4,269,185,394  | 1,138,620,290 |
|  | 35,373,594,141 | 2,255,254,894 |

## 33. Income tax

## (a) Recognised in the consolidated statement of income

|  | 2019<br>VND                       | 2018<br>VND                      |
|--|-----------------------------------|----------------------------------|
| Current tax expense Current year (Over)/under provision in prior years                                   | 236,635,000,681<br>(899,428,004)  | 114,094,872,195<br>1,102,947,146 |
|  | 235,735,572,677                   | 115,197,819,341                  |
| Deferred tax benefit Origination and reversal of temporary differences Write down of deferred tax assets | (39,207,309,145)<br>1,686,457,231 | (11,462,800,259)                 |
|  | (37,520,851,914)                  | (11,462,800,259)                 |
| Income tax expense   | 198,214,720,763                   | 103,735,019,082                  |

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#### (b) Reconciliation of effective tax rate

|   | 2019<br>VND  | 2018<br>VND  |
|---|--|--|
| Accounting profit before tax  | 567,929,669,814  | 335,893,294,226  |
| Tax at the Company's tax rate Unrecognised deferred tax assets Non-deductible expenses Effects of different tax rates applied to subsidiaries Write down of deferred tax assets Effect of share of profit from associates (Over)/under provision in prior years Tax losses utilised Tax exempt income | 113,585,933,963<br>55,710,179,973<br>41,735,442,016<br>(10,163,162,777)<br>1,686,457,231<br>(1,938,116,772)<br>(899,428,004)<br>(853,204,867)<br>(649,380,000) | 67,178,658,845<br>50,165,945,871<br>12,160,501,592<br>(21,675,345,774)<br>-<br>(2,799,266,851)<br>1,102,947,146<br>(2,398,421,747) |
|   | 198,214,720,763  | 103,735,019,082  |

Deferred tax assets have not been recognised because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therefrom.

#### (c) Applicable tax rates

Under the prevailing corporate income tax law, the Company has an obligation to pay corporate income tax to the government at corporate income tax rate of 20%.

The Company's subsidiaries enjoy various tax incentives which provide some subsidiaries with further tax exemptions and reductions.

#### (d) Tax contingencies

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. The Board of Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including on transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have different interpretations and the effects could be significant.

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## 34. Earnings per share

#### (a) Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2019 was based on the consolidated profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds for the annual accounting period, of VN115,348 million (2018: VN95,570 million) and a weighted average number of ordinary shares outstanding of 324,327,447 shares during the year (2018: 324,327,447 shares), calculated as follows:

#### (i) Net profit attributable to ordinary shareholders

|  | 2019<br>VND     | 2018<br>VND    |
|--|-----------------|----------------|
| Net profit attributable to ordinary shareholders | 115,347,906,992 | 95,569,793,947 |

## (ii) Weighted average number of ordinary shares

|  | 2019        | 2018        | 2018                   |
|--|-------------|-------------|------------------------|
|  |             | (restated)  | (as stated previously) |
| Issued ordinary shares at the beginning of the year Effect of shares issued from share | 216,218,299 | 216,218,299 | 216,218,299            |
| premium  | 108,109,148 | 108,109,148 | -                      |
| Weighted average number of ordinary shares for the year ended 31 December              | 324,327,447 | 324,327,447 | 216,218,299            |

#### (iii) Basic earnings per share

|                          | 2019<br>VND | 2018<br>VND<br>(restated)<br>(*) | 2018<br>VND<br>(as stated<br>previously) |
|--------------------------|-------------|----------------------------------|--|
| Basic earnings per share | 356         | 29                               | 95 442                                   |

<sup>(\*)</sup> The restatement reflected the effect of increase in the share capital through share issuance from share premium.

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## (b) Diluted earnings per share

The Group did not have dilutive potential ordinary shares as at 31 December 2019. Therefore, the presentation of diluted earnings per share is not applicable.

# 35. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated financial statements, the Group had the following significant transactions with related parties during the year:

|  | Transaction value |                                    |
|--|-------------------|------------------------------------|
|  | 2019<br>VND       | 2018<br>VND                        |
| Parent company   |                   |                                    |
| Masan Group Corporation  | (70 454 465       |                                    |
| Sales of goods   | 672,454,465       | 0 670 054 705                      |
| Interest income Dividends declared   | -                 | 9,678,054,795<br>1,135,573,000,000 |
| Net-off loans receivable with dividends payable  | -                 | 937,000,000,000                    |
| Net-off interest receivable with dividends payable   | -                 | 82,918,630,139                     |
| Net-off filterest receivable with dividends payable  | -                 | 62,916,030,139                     |
| Associates   |                   |                                    |
| Abattoir Long Binh Joint Stock Company   |                   |                                    |
| Processing fee   | 6,065,137,272     | 5,268,153,548                      |
| Dividends income   | 500,000,000       | 600,000,000                        |
| Thuan Phat Packing Joint Stock Company Purchases of goods  | 24,103,186,749    | 28,472,704,405                     |
| Turchases of goods   | 24,103,100,747    | 20, 172, 701, 103                  |
| Dong Nai Producing Trading Services Joint Stock<br>Company   |                   |                                    |
| Dividends income   | _                 | 270,554,400                        |
| Dividends meome  |                   | 0,00 1,100                         |
| Vissan Joint Stock Company   |                   |                                    |
| Dividends income   | 10,090,013,000    | 14,126,018,200                     |
|  |                   |                                    |
| Other related parties  Masan Consumer Corporation  Project management fee and information and technology |                   |                                    |
| expense (included VAT)   | 42,915,067,735    | 42,331,341,108                     |
| Purchases of goods (included VAT)  | 539,310,665       | 228,445,873                        |
| Sales of goods   | 6,509,335         | 220,443,073                        |
| Suice of 20046   | 0,000,000         |                                    |

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|   | Transaction value |                |
|---|-------------------|----------------|
|   | 2019              | 2018           |
|   | VND               | VND            |
|   |                   |                |
| Masan Jinju Joint Stock company             |                   |                |
| Purchases of fixed assets                   | 3,624,510,255     | -              |
| Purchases of goods                          | 3,433,150         | -              |
| Sales of goods                              | 724,577,512       | -              |
| Masan HD One Member Company Limited         |                   |                |
| Purchases of services                       | 239,896,666       | -              |
| Marital (210 Maritage 122)                  |                   |                |
| Masan Industrial One Member Company Limited | 100 046 000       |                |
| Purchases of merchandises                   | 132,946,280       | -              |
| Purchases of fixed assets                   | 39,450,000        | -              |
| Sales of finished goods                     | 52,453,025        | -              |
| Masan HG One Member Company Limited         |                   |                |
| Sales of fixed assets                       | 108,194,443       | -              |
| Masan Blue Corporation                      |                   |                |
| Sales of finished goods                     | 94,713,551        | _              |
| Sales of Amorea goods                       | 71,713,331        |                |
| Masan MB One Member Company Limited         |                   |                |
| Purchases of goods (included VAT)           | 337,735,333       | 142,816,666    |
| Vinacafé Bien Hoa Joint Stock Company       |                   |                |
| Purchases of goods (included VAT)           | _                 | 7,920,000      |
| Turenases of goods (metaded */11)           | _                 | 7,920,000      |
| Key management personnel                    |                   |                |
| Remuneration to key management personnel    | 43,418,278,587    | 52,001,128,498 |
|   |                   |                |

As at and for the years ended 31 December 2019 and 2018, the Company and its subsidiaries have current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank at normal trading terms.

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# 36. Non-cash investing and financing activities

|   | 2019<br>VND       | 2018<br>VND       |
|---|-------------------|-------------------|
| Share issuance from share premium Cost of construction in progress acquired through                                       | 1,081,091,480,000 | -                 |
| occurrence of liabilities   | 336,937,952,785   | 217,565,813,253   |
| Capitalisation of depreciation expense in construction in progress  Net-off loans receivable and interest receivable with | -                 | 1,389,325,625     |
| dividends payable   | -                 | 1,019,918,630,139 |

Prepared by:

Tran Quang Be

Chief Accountant

20 March 2020

Nguyen Thi Minh Hang Chief Financial Officer

Pham Trung Lam Chief Executive Officer